

RICHARD WOLF MIDDLE EAST
SALES & PRODUCT TRAINING
UROLOGY, GEN. SURGERY AND GYNECOLOGY
 • 27TH – 30TH APRIL 2020 • KNITTLINGEN

MONDAY, 27TH APRIL 2020

HIGH IMPACT PRESENTATION

09:00 h	Welcome, organization	Mr. Spitzmüller
09:45 h	Important principles of communication psychology	
10:30 h	<i>Break</i>	
10:45 h	Present your own performance range	
12:30 h	<i>Lunch</i>	
13:30 h	Opening, present complex information clearly Create your sales story and inspiring people	
15:00 h	<i>Break</i>	
15:15 h	High Impact Presentation	
16:45 h	End of training	
19:00 h	Common Dinner	

TUESDAY, 28TH APRIL 2020

UROLOGY

09:00 h	Endoscopic Enucleation of the prostate – Applications & Products All products instruments and devices involved from instrument till monitor Different methods, instrument sets	Mr. Tangel
12:15 h	<i>Lunch</i>	
13:15 h	Stone management – Application & Products Different procedures All products instruments and devices involved from instrument till monitor Different methods, instrument sets, Competition	
17:00 h	End of training	

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WEDNESDAY, 29TH APRIL 2020 GYNECOLOGY

- 09:00 h **Ablation and Resection in Hysteroscopy** – Applications & Products Mr. Teufel
All products instruments and devices involved from instrument till
monitor
Different methods, instrument sets
- 12:15 h *Lunch*
- 13:15 h **ICG – Sentinel Lymph Node** Application & Products
All products instruments and devices involved from instrument till
monitor
Different methods, instrument sets, Competition
- 17:00 h End of training

THURSDAY, 30TH APRIL 2020 SURGERY & GYNECOLOGY

- 09:00 h **Cholecystectomy, Colon surgery** - Applications & Products Mrs. Krumm
All products instruments and devices involved from instrument till
monitor
Different methods, instrument sets, Competition
- 12:15 h *Lunch*
- 13:15 h **ICG Colon surgery** - Applications & Products
All products instruments and devices involved from instrument till
monitor
Different methods, instrument sets, Competition
- 15:30 h Final Discussion, Summary
- 16:00 h End of training